

Memo

To: All General Agents
From: Jim Savo
Re: New Medicare Supplement Replacement Form NYU-1366 R11

Replacement Form NYU-1366 R10 has been revised to more clearly explain that the replacement applies to Medicare supplement **or any** other health insurance. The new form number is NYU-1366 R11.

Continue to follow the current Medicare supplement replacement rules by submitting both replacement forms, NYU-1366 R11 **and** NYREPMSM, when there is a replacement of any existing coverage.

Please immediately update your supplies and begin using new Replacement Form NYU-1366 R11. Go to www.firstunitedamerican.com/office/, and click on 'Compliance Sheets' link. Access and download updated form.

The Home Office will not be able to process ProCare Medicare Supplement applications that include a replacement if they are submitted with the old form (NYU-1366 R10) after February 29, 2012.

Please contact the Home Office at 315-451-2544 with any questions.

First UA is conducting Training Webinars for newly contracted Agents or all appointed Agents every other Wednesday at 10:00 am CST. Check your weekly 'Chats with Chuck' for registration details. UA is also conducting live Medicare Supplement Seminars across the nation. Call 1-800-925-6793 to reserve your seat today! We'd also like your most current e-mail address to keep you informed of products, contests, incentives, and important Company information. If you send us your current email address, you will be entered in a monthly drawing to win; **2,000 FREE DIRECT MAIL RESPONSE LEADS, mailed to the zip code of your choice!** Email us at AgencyService@torchmarkcorp.com or call 1-800-925-6793 to update your e-mail address!

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