

## **Memo**

**To: General Agents selling in New York**  
**From: Jim Savo**  
**Re: First UA Cancer Brainshark Training**

Great news! The First UA Cancer Brainshark online training is available on the website. The online training teaches you details about the product and procedures specific to New York. The product hasn't been released yet but will be available for sale soon, however Agents can begin training immediately.



Go to [firstunitedamerican.com/office](http://firstunitedamerican.com/office) to access this training.

### Compliance Sheets

» [Health / Life Products](#)

### Laptop Sales Presentation

» [Minimum Specifications](#)

» [Download Instructions](#)

» [Download Laptop Sales Presentation](#)

Note: You must use Internet Explorer when downloading this application.

### Online Training

» [\\$3,000 Accidental Death Policy \(ADP\)](#)

» [2012 ProCare Medicare](#)

» [Supplements](#)

» [Cash Cancer](#)

» [HIPAA](#)

» [Do Not Call](#)

» [Anti Money Laundering](#)



**The Hotel del Coronado in San Diego, California** Convention site. Built in 1888, this classic beachfront most beautiful beach resorts ... a designation under National Historic Landmark.

Today, the Hotel del Coronado offers guests a combination with the charm and grace of an old-world era nestled in a stunning beachfront locale, and it's easy to see why it's one of the top 10 resorts in the world by USA Today.

See for yourself at <http://www.hoteldel.com>.

**2013 Sales Convention Q**

**We want to see YOU in beautiful San**

Contact [webtraining@torchmarkcorp.com](mailto:webtraining@torchmarkcorp.com) with Brainshark questions.

First UA is conducting Training Webinars for newly contracted and all appointed Agents every other Wednesday at 10:00 am CST. Register NOW on [uageneralagency.com/office](http://uageneralagency.com/office) at [www.unitedamerican.com/logon](http://www.unitedamerican.com/logon)

First UA is also conducting live Medicare Supplement Seminars across the nation. Call 1-800-925-6793 to reserve your seat today!