

Memo

To: General Agents in New York
From: Charles Mankamyer, Senior Vice President, General Agents
Jim Savo, Vice President of Operations and General Manager
Re: Attend a Sales and Product Training Webinar and/or an iGO e-App® Certification Webinar

First United American Life Insurance Company invites you to attend one of our educational Sales and Product Training webinars, hosted by Director of Training, Rick Andriola. Let Rick show you how to increase your sales. Visit the link below to register today!

[Sales and Product Training Webinar Schedule](#)

We're also excited to announce that additional iGO e-App® Certification webinars, hosted by Director of e-Applications, Dave Oliver, have been added to the schedule for **February and March 2014**. Learn how to sell using First United American's iGO e-Application for Medicare Supplements. Sell statewide from your office or home!

[e-App Certification Webinar Schedule](#)

Please contact the Home Office at 315-451-2544 with any questions.