

## Qualify For Recognition And Rewards!

Any United American producer (Agency, Personal Producing General Agent or Writing Agent) is eligible to receive the honor of club membership and enjoy the rewards of a job well done. All it takes is meeting the new business requirements shown below.



**EAGLES** — The Top 10 President's Club members who are named as Eagles will constitute an Advisory Panel to UA's Sales Management team. Additionally, this year's Eagle members will receive the fifth and final limited edition, cold-cast porcelain eagle sculpture (shown above).

**PRESIDENT'S CLUB** — United American recognizes the production achievement of the top 30 General Agencies yearly with the announcement of a new President's Club. This year can mean more to you if the new specified production goals shown below are met — you and a guest will have the opportunity of attending the sales conference aboard the floating Carnival Cruise superliner, the FASCINATION. Names of those Agencies and General Agencies who are on schedule will be shown in color in upcoming issues of *UA News*. All 30 club members will receive a special recognition award.

**PACESETTERS** — Your new business can count for more this year when you meet the New Production Qualifications shown below for Writing Agents. You will be eligible to attend the sales conference aboard the superliner, the FASCINATION. All 30 Writing Agents will receive a recognition award.

*Check future issues of UA News production pages to see if your name appears in color. If it is, you're on track to Cruise with UA!*

### New Business Production Qualifications

All 2001 Production Qualifications are based on Net Annualized Premiums (NAP).

QUALIFICATION PERIOD: December 25, 2000 through December 24, 2001

	LIFE ONLY		COMBINED / HEALTH ONLY	
	Agencies/General Agents \$180,000 NAP	Writing Agents \$90,000 NAP	Agencies/General Agents \$300,000 NAP	Writing Agents \$150,000 NAP
<b>JAN.</b>	\$ 15,000	\$7,500	\$ 25,000	\$12,500
<b>FEB.</b>	30,000	15,000	50,000	25,000
<b>MAR.</b>	45,000	22,500	75,000	37,500
<b>APR.</b>	60,000	30,000	100,000	50,000
<b>MAY</b>	75,000	37,500	125,000	62,500
<b>JUNE</b>	90,000	45,000	150,000	75,000
<b>JULY</b>	105,000	52,500	175,000	87,500
<b>AUG.</b>	120,000	60,000	200,000	100,000
<b>SEPT.</b>	135,000	67,500	225,000	112,500
<b>OCT.</b>	150,000	75,000	250,000	125,000
<b>NOV.</b>	165,000	82,500	275,000	137,500
<b>DEC.</b>	180,000	90,000	300,000	150,000

**NOTE:** Agents on the reduced lead contract will be furnished new production requirements under separate cover.