

IN THE NEWS

HMOs Making Headlines

The Denver Post

October 3, 1998

2 more HMOs cut Medicare plans

Life/Health Best Week October 5, 1998

Medicare HMOs at Risk: Behind the Pullout Wave

The Dallas Morning News

October 2, 1998

“(HMO) said it couldn’t make money because of low reimbursement fees from the federal government.

... cannot continue to serve markets which cannot be economically viable for us in the foreseeable future ...”

The Gazette

October 2, 1998

Company announces plans to quit Medicare

Chattanooga Free Press

December 6, 1998

“Medicare HMOs are dropping over 400,000 beneficiaries by the end of the year, and 50,000 beneficiaries won’t have any other Medicare HMOs to join in their area.

... In the wake of government regulations to keep Medicare, HMOs aren’t finding it profitable to stay in business.”

National Underwriter February 1, 1999

“... enrollment in health maintenance organizations dropped for the first time ever.

HMOs have been the lightning rod for the public’s dissatisfaction with managed care.

... HMOs have reached their high point and will decline from now on in comparison to those options that provide greater choice.”

The Gazette

October 2, 1998

“... some HMOs quickly said they would leave markets or cut perks ...”

The Dallas Morning News

December 1, 1998

HMOs financial losses running well ahead of ‘97

The thousands of seniors affected by the HMO exodus are now searching for alternative coverage. Don’t pass up this opportunity! Tell prospects that United American’s guaranteed renewable Medicare Supplements offer dependable, comprehensive protection plus unique features like ACF Partners. With UA’s high industry ratings and more than 50-year history, customers can be assured we’ll be here to meet their insurance needs for many years to come!