## Getting The Most Out of UA Coverages

United American is a supplemental company. While our niche has been and always will be predominantly seniors, we do have a fine portfolio of underage health products to offer. We've compiled a list of the most popular UA products below that show you which products can be issued at certain ages and even which products can be combined for increased protection.

## **UNDERWRITING REMINDERS:**

- 1. An insured may have only <u>one policy</u> of <u>one type</u>, (exception is LTC, not to exceed maximums) but may have any combination of different types of policies.
- 2. Maximum daily room benefits are limited to \$300 through age 63, \$200 for age 64+, (exception is the Good Sense Plan which has a \$400 maximum).
- 3. The various types of plans may be combined to bolster coverage, such as for surgery. Each policy will pay its benefits separately.
- 4. Plans may be converted within types of policies, subject to underwriting approval. Waiting periods and registration fees will be waived in these instances. Special dating is not permitted.
- 5. Be sure to check the Underwriting Guidelines and Select Benefit Rider Manual for complete information.

## NO INSURANCE: If prospects have no insurance the plans below would offer some basic protection.

Product	Туре	Max. DRB	Issue Age	Combination of Plans
Good Sense Plan (GSP)	Basic Hospital	\$400	0-63	Combine with any product in section below, except SHXC
HSXC	Basic Hospital	\$300	0-63▼	Combine with any product in section below, except SHXC
MMXC*	Basic Hospital	\$300▼▼	All ages	Combine with any product in section below, except SHXC

## EXISTING INSURANCE: If prospects already have coverage, you could supplement with these plans.

Product	Туре	Max. DRB	Issue Age	Combination of Plans
SHXC SMXC MSXC*	Basic Hospital Med/Surgical Med/Surgical	\$100 none none	0-63▼ 0-63▼ All ages	<u>Cannot</u> be combined with HSXC, GSP or MMXC Combine with I plan in section above, or any other type Combine with I plan in section above, or any other type
SSXC-C	Surgical	none	0-63	Combine with I plan in section above, or any other type
HIXC	Hosp. Indemnity	\$300	All ages	Combine with I plan in section above, or any other type
HMXC	Hosp. Indemnity	\$300	0-63	Combine with I plan in section above, or any other type
LTC	Long Term Care	\$200	40-84	Combine with I plan in section above, or any other type
CANB	Cancer	none	0-69**	Combine with I plan in section above, or any other type
UA-250	Accident Indemnity	none	0-63	Combine with I plan in section above, or any other type

\* Not available if enrolled in Medicare.

- \*\* Age 0-64 in CA
- ▼ Ages 0-60 in CA, TX
- ▼▼ For Ages 64+, the Maximum DRB is \$200