

EDITOR'S NOTES

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ProCare Approvals

A special mailing regarding ProCare Medicare Supplement new business and renewal rate information has been mailed to General Agents in Alaska, Hawaii, Indiana and Maine. If you did not receive this notice, please contact the Agent Service Center at 1-800-925-7355.

Life Approvals

Texas has approved the **400 Series Whole Life Plan (SWL)** brochure featuring a new application which does not include graded benefit language.

Georgia has approved the **RT85 Renewable Term plan**.

Supplies are available to order.

GSP Approvals

United American's **Good Sense Plan (GSP)** has been approved in District of Columbia, Utah and Wyoming.

Place your order now and supplies will be shipped upon completion of printing.

Interest Rate Set

The Lifestyle Annuity new money interest rate for **May** and **June** is **5.10%**. Rates will continue to be reviewed and adjusted accordingly.

Main Number - Home Office:

1-972-529-5085

UA Web Site

www.unitedamerican.com

Agent Service Center:

1-800-925-7355

Supply Order Information:

1-800-285-3676 or

Fax: 1-405-752-9341

E-mail:

uaagentsupply@torchmarkcorp.com

Cancer Plan Update

As announced in the April UA News, a rate increase for the CANB is being implemented. This rate increase only affected the following 17 states:

Alaska, Arkansas, District of Columbia, Idaho, Illinois, Louisiana, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Mexico, Ohio, Tennessee, Texas, Vermont and Wisconsin.

Of those 17 states, there are eight states that will now use a revised brochure with new rates. States using this new CANB-AP2R9 brochure are: AK, D.C., ID, LA, MS, MO, NE and NV. Agents in these states should call supply to place their order.

All other states affected by the increase will continue using existing brochures with the rate sheet insert until supplies are reprinted.

ProCare Issue Age Update

ProCare rates on new business issued in Delaware and Nebraska have been changed back to issue age pricing. *New rates are effective June 15, 1999.*

New app/brochures and issue age rate cards are available to order from supply. *Please discard all attained age sales tools for these states.*

Attn: Tennessee Agents

In Tennessee, UA's **LTC Gold Series plans** now offer tax-qualified coverage. However, the LTC Gold Series Tax-Qualified Form & Application brochure (BOMGQ(41)) contains plan codes for the Non Tax-Qualified Gold Series plans.

To ensure a tax-qualified policy is issued, please manually change these plan codes to the following: **Plan code Q49 — WITHOUT inflation rider; Plan code Q50 — WITH inflation rider**. Any application submitted with the incorrect plan codes could result in the application being pended or the policy being issued incorrectly.

This will be a temporary measure until brochures can be reprinted with the correct plan codes.

Update On List Bills

To qualify for a list bill, a group must consist of a minimum of 10 people. Remember list bills can only be applied to Medicare Supplement, Cancer and Accident plans. There are forms the Agent needs to complete and send in with the application to ensure the list bill is set up initially. Contact the Agent Service Center to get these forms.

Reminder: Med-Supp Rates

Remember, when customers select annual ProCare premium payments, their rates are guaranteed not to increase for one year. Other modes of payment are subject to premium increases after four months.