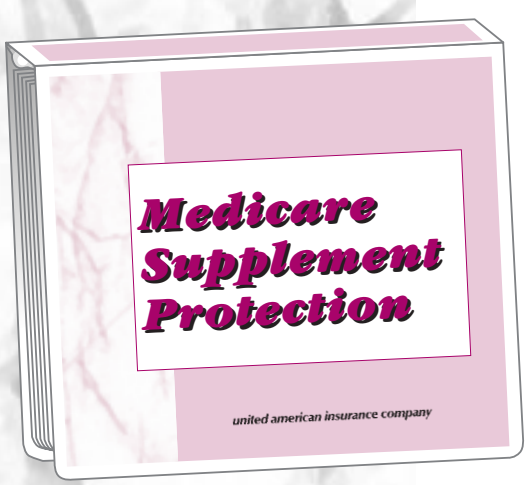
# Find Your Way To More Senior Sales With UA's Med-Supp Marketing Tools

***Polish sales presentations with UA's new Medicare Supplement Protection book. Packed with all the information a customer needs to make a buying decision, this new sales tool can be used for visual aid, prompting or training. Featuring an easel-type design for dual viewing, the Med-Supp book includes:***




- **Information about Medicare including enrollment and deductibles**
- **What Medicare Supplements cover**
- **United American ProCare plans**
- **"Automatic Claims Filing" and ACF Partners®**
- **Factors to consider when buying a Med-Supp**
- **Company history**
- **UA ratings and advantages**
- **Explanation of premiums**

*Cost for this new presentation is only $12.*

**The Presentation is approved in jurisdictions marked "X" at press time.**

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|---|---|---|---|---|---|---|---|---|---|
| AL | X | GA | X | MD | | NC | | TX | |
| AK | | HI | X | MI | | ND | X | UT | X |
| AZ | | ID | | MN | X | OH | X | VT | X |
| AR | X | IL | X | MS | X | OK | X | VA | X |
| CA | | IN | X | MO | | OR | X | WA | |
| CO | X | IA | X | MT | X | PA | X | WV | X |
| CT | X | KS | | NE | X | RI | X | WI | |
| DE | | KY | X | NV | X | SC | X | WY | X |
| DC | X | LA | | NH | X | SD | X | | |
| FL | X | ME | | NM | X | TN | X | | |

## Consider These UA Med-Supp Agent Tools

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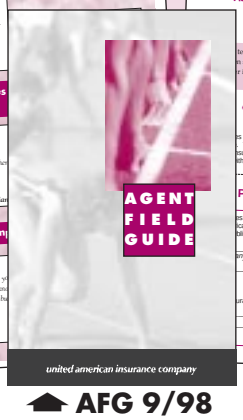


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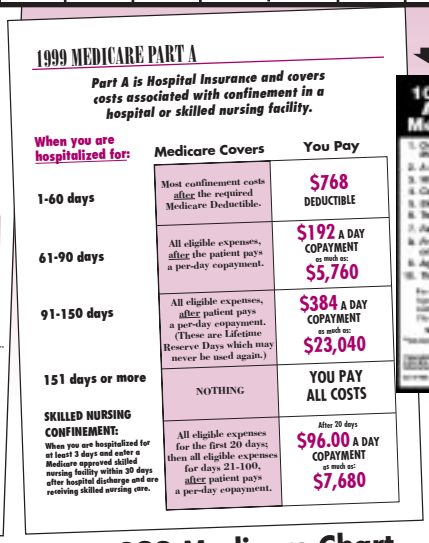


1999 Medical Chart

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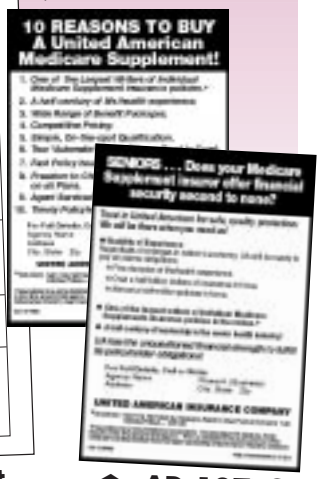


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*Please see the marketing tools chart for availability in your state.*
*Contact Supply to place your order by calling **1-800-285-3676**; faxing **1-405-752-9341**;*
*e-mail: **uaagentsupply@torchmarkcorp.com***