

# EDITOR'S NOTES

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## ProCare Approvals

A special mailing regarding ProCare Medicare Supplement new business and renewal rate information has been mailed to General Agents in Colorado, District of Columbia, Hawaii, Illinois, Indiana, Louisiana, Maryland, New Mexico and Ohio. If you did not receive this notice, please contact the Agent Service Center at 1-800-925-7355.

As 2000 ProCare approvals are received, existing Medicare Supplement customers who are currently on the \$3 ACF Partners program will be converted to the enhanced ACF Partners for \$5 per month. Details regarding this enhanced service are included with your rate increase notice.

## Interest Rate Set

The Lifestyle Annuity new money interest rate for **June** is **6.10 percent**. The new rate for **July** will be **6.10 percent**. Rates will continue to be reviewed and adjusted accordingly.

### Main Number - Home Office:

1-972-529-5085

### Agent Service Center:

1-800-925-7355

### Supply Order Information:

1-800-285-3676

### Supply Order Fax:

1-405-752-9341

### Supply Order E-mail:

uaagentsupply@torchmarkcorp.com

### UA Web Site

www.unitedamerican.com

### JUNE UA NEWS

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## Bermuda in 2001

In the turquoise seas of the North Atlantic there is a dazzling collection of island jewels known as Bermuda. And on this island rests one of the world's incomparable luxury resorts – The Southampton Princess. Reigning from atop the island's highest point over a 100-acre estate and surrounded by ocean and bay, the Southampton is one of the island's most majestic settings.

The Southampton will be the sight of the **2001 UA Sales Conference, March 22-25**.

Check Pages 4 and 5 and if you're in color, you're on track to join us in beautiful Bermuda.

## Attn: Rhode Island Agents

Due to overwhelming requests from the field, United American has returned to Issue Age pricing on new business ProCare Medicare Supplement plans in Rhode Island, effective June 30, 2000. A special mailing regarding rates, new business and renewal information has been mailed to General Agents in Rhode Island.

Be sure to order new app/brochures and issue age rate cards. Please discard all Rhode Island ProCare attained age rate cards and brochures.

## Get the Inside Scoop

The quickest way to keep up with important information like product approvals, withdrawals and rate changes is via e-mail. To get on the insiders' list make sure the Home Office has your e-mail address.

Please send your current e-mail address to **Angi Ford** at [aford@torchmarkcorp.com](mailto:aford@torchmarkcorp.com).

## 2000 Agent Training Slide Show and Manual

The Agent Training Slide Show and Manual have been updated for 2000 and approved in the states shown in the chart below.

The slide show and manual are available in jurisdictions marked "X" at press time.									
AL	X	GA		MD		NC		TX	
AK	X	HI	X	MI		ND	X	UT	X
AZ		ID	X	MN	X	OH		VT	X
AR	X	IL	X	MS	X	OK	X	VA	X
CA		IN		MO	X	OR		WA	
CO	X	IA	X	MT		PA	X	WV	X
CT	X	KS		NE	X	RI	X	WI	
DE		KY	X	NV		SC	X	WY	X
DC	X	LA		NH	X	SD			
FL		MA		NM		TN	X		

The cost is \$10 for both or \$3 for the manual only. Order by contacting the Supply Department.

## Holiday Schedule

The Home Office will be **closed on Tuesday, July 4** for the Independence Day holiday.

Have a safe and happy holiday.