

## ProCare Approvals

A special mailing regarding ProCare Medicare Supplement rates for new business and renewal rate information has been mailed to General Agents in **Utah** and **South Dakota**.

Check your state(s) ProCare rate memo for complete effective date information and cut-off dates for business written with old rates. If you did not receive this notice, please contact the Agent Service Center at (800)925-7355.

## Interest Rate Set

The Lifestyle Annuity new money interest rate for **July** is **5.15 percent**. Rates will continue to be reviewed and adjusted accordingly.

## 2001 Medicare Guide

The **2001 Medicare Guides** are now available. You can order your guide by contacting Agent Supply at (800)285-3676.

## Reminder About UA News

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## HCFA Update

The **Health Care Financing Administration** announced on May 31, 2001 that it would extend the deadline for providers to submit final data in order to participate in Medicare+Choice during 2002, from July 2, 2001 to Sept. 7, 2001. **What this means is that managed care providers have 11 more weeks to decide whether they will continue to serve Medicare beneficiaries in 2002.**

### Attn: Utah Agents

**Effective July 1, 2001, Procare Plan D** is now available to sell in **Utah**. UA previously suspended sales of **Plan D** in March of this year.

### Attn: Oklahoma Agents

**Effective immediately, Oklahoma** has switched from a **Procare MA-12** standard application to a state special application. Updated app/brochures are available through Agent Supply at (800)285-3676.

## Do Not Forget The Group Market

In today's changing market, companies and unions are looking for quality Medicare Supplement coverage for their retirees. UA's group plans are designed to provide employers, unions and their Medicare-eligible retirees with a common sense, economical and flexible approach.

**To request more information or a group proposal, contact Fred Poirier, Assistant Vice President, Special Markets at the Home Office.**

Call: (800)353-6926

Fax: (972)569-4041

E-mail: [fpoirier@torchmarkcorp.com](mailto:fpoirier@torchmarkcorp.com)



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## Field Agents Visit The Home Office



Chuck Mankamyer and Larry Coburn visit with Gene Grimland at the Home Office.



Marti Crosbie took some time out and showed Joe Longo the Home Office.



Marti Crosbie, Director of Manpower Development, is a new member to the UA Home Office team.



Ron Polston visits with Joe Longo and Marti Crosbie.

Home Office

(972)529-5085

Agent Service Center

(800)925-7355

Supply Order Information

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