## **ProCare Approvals**

A special mailing regarding ProCare Medicare Supplement rates for new business and renewal rate information has been mailed to General Agents in *Utah* and *South Dakota*.

Check your state(s) ProCare rate memo for complete effective date information and cut-off dates for business written with old rates. If you did not receive this notice, please contact the Agent Service Center at (800)925-7355.

#### **Interest Rate Set**

The Lifestyle Annuity new money interest rate for *July* is *5.15 percent*. Rates will continue to be reviewed and adjusted accordingly.

#### 2001 Medicare Guide

The **2001 Medicare Guides** are now available. You can order your guide by contacting Agent Supply at (800)285-3676.

#### **Reminder About UA News**

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#### **HCFA** Update

The *Health Care Financing Administration* announced on May 31, 2001 that it would extend the deadline for providers to submit final data in order to participate in Medicare+Choice during 2002, from July 2, 2001 to Sept. 7, 2001. What this means is that managed care providers have 11 more weeks to decide whether they will continue to serve Medicare beneficiaries in 2002.

## **Attn: Utah Agents**

Effective July 1, 2001, *Procare Plan D* is now available to sell in Utah. UA previously suspended sales of Plan D in March of this year.

## Attn: Oklahoma Agents

**Effective immediately, Oklahoma** has switched from a *Procare MA-12* standard application to a state special application. Updated app/brochures are available through Agent Supply at (800)285-3676.

# Do Not Forget The Group Market

In today's changing market, companies and unions are looking for quality Medicare Supplement coverage for their retirees. UA's group plans are designed to provide employers, unions and their Medicare-eligible retirees with a common sense, economical and flexible approach.

To request more information or a group proposal, contact Fred Poirier, Assistant Vice President, Special Markets at the Home Office.

Call: (800)353-6926 Fax: (972)569-4041

E-mail: fpoirier@torchmarkcorp.com

For over a half century, United American Insurance Company has been meeting the public's life and health needs. We are a leader in individual life and health protection. We are totally committed to meeting customer needs through personal one-onone Agent service and complete Home Office customer support. You can count on UA to do what it says it will do.

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Home Office

(972)529-5085

Agent Service Center (800)925-7355

Supply Order Information

(800)285-3676

Supply Order Fax (405)752-9341

Supply Order E-mail

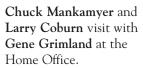
uaagentsupply

@torchmarkcorp.com

# **Field Agents Visit The Home Office**



Marti Crosbie,
Director of
Manpower
Development, is a
new member to
the UA Home
Office team.





Ron Polston visits with Joe Longo and Marti Crosbie.

Marti

Crosbie took

some time out and

showed Ioe

Longo the

Home Office.