

Bermuda

Your Ocean View Awaits

There is more to Bermuda than pink beaches. From snorkeling and diving to fine dining and dancing, this island paradise has it all.

The British Isle of Bermuda consists of nine parishes, or counties, each with its own distinct features. Some are known for their architecture or historic sites, others for their countryside and sandy beaches. All are within driving distance of one another.

Qualify in 2000 and you can experience the beauty of Bermuda first hand. While you're there send back a postcard from:



**The Fairmont Southampton Princess Resort
Site of the 2001 Conference**

- **Clearwater Beach, St. George Parish's largest beach.**
- **Verdmont, a 17th Century mansion in Smith's Parish.**
- **The Bermuda Railway Trail**

New Business Production Qualifications*

All 2000 Production Qualifications are based on Net Annualized Premiums (NAP).

QUALIFICATION PERIOD: December 25, 1999 through December 24, 2000

	LIFE ONLY		COMBINED / HEALTH ONLY	
	Agencies/General Agents \$150,000 NAP	Writing Agents \$75,000 NAP	Agencies/General Agents \$250,000 NAP	Writing Agents \$125,000 NAP
JUNE	75,000	37,500	125,000	62,500
JULY	87,500	43,750	145,833	72,917
AUG.	100,000	50,000	166,667	83,333
SEPT.	112,500	56,250	187,500	93,750
OCT.	125,000	62,500	208,333	104,167
NOV.	137,500	68,750	229,167	114,583
DEC.	150,000	75,000	250,000	125,000

**Reduced commission, lead supported Agents and Agencies have special qualifications which have been furnished under a separate cover.*