

ProCare Approvals

A special mailing regarding ProCare Medicare Supplement rates for new business and renewal rate information has been mailed to General Agents in **Indiana**, **Utah** and **Virginia**.

Check your state(s) ProCare rate memo for complete effective date information and cut-off dates for business written with old rates. If you did not receive this notice, please contact the Agent Service Center at (800)925-7355.

Attn: Utah Agents

Effective Aug. 1, 2001, *Procare Plan G* is now available to sell in **Utah**. UA previously suspended sales of *Plan G* in March of this year.

Interest Rate Set

The Lifestyle Annuity new money interest rate for **August** is **5.05 percent**. Rates will continue to be reviewed and adjusted accordingly.

Reminder About UA News

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Important Partners Reminder

This is just a reminder that there has been a vendor change for the Partners' Vitamins and Supplements program.

Policyholders who have been members of the expanded Partners Program for some time may have a handbook with an outdated phone number. The new phone number is (800)838-4584. All General Agents should verify that existing customers have the correct information for accessing the Vitamins and Supplements program.

Marketing Tools Update

The Home Office has updated its Policyholder Testimonial marketing piece, form PHT 8/98. This is not a new tool, but an update, and has been approved for advertising in the states shown below. The new form number is PHTN 5/01. You can order this updated tool through Agent Supply.

The PHTN 5/01 Is Available In Jurisdictions Marked With An X									
AL	X	GA	X	MD	X	NM	X	TN	X
AK	X	HI	X	MI		NC	X	TX	
AZ	X	ID	X	MN		ND	X	UT	X
AR		IL	X	MS	X	OH	X	VT	X
CA	X	IN	X	MO	X	OK	X	VA	X
CO	X	IA	X	MT		OR	X	WA	X
CT		KS		NE	X	PA	X	WV	X
DE	X	KY	X	NV		RI	X	WI	
DC	X	LA		NH		SC	X	WY	X
FL	X	ME		NJ		SD	X		



For over a half century, United American Insurance Company has been meeting the public's life and health needs. We are a leader in individual life and health protection. We are totally committed to meeting customer needs through personal one-on-one Agent service and complete Home Office customer support. You can count on UA to do what it says it will do.

www.uaagentagency.com
www.unitedamerican.com

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Home Office
(972)529-5085

Agent Service Center
(800)925-7355

Supply Order Information
(800)285-3676

Supply Order Fax
(405)752-9341

Supply Order E-mail
uaagentsupply
@torchmarkcorp.com

Are You on Track for the 2002 Sales Conference?

The 2002 Sales Conference is being held on Carnival Cruise Line's *Fun Ship Fascination*, and it is sure to be an unforgettable get-a-way. United American's Sales Conference is one you won't want to miss, just ask some of last year's attendees (see picture to the left). For more information on where you stand check out Pages 10 and 11.

Pictured (from left to right) is Dave Davis, Ron Perry, Bill Moody, Rick Woods, Betty Perry, Bill Smallwood, Charlene Woods and Patty Bohannon Moody.

