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ProCare Approvals

A special mailing regarding ProCare Medicare Supplement new business and renewal rate information has been mailed to General Agents in *Colorado* Kansas and Tennessee. If you did not receive this notice, please contact the Agent Service Center at 1-800-925-7355.

Attn: MN Agents

Minnesota has approved new rates for the MC1R93. A special mailing has been sent to Agents.

Attn: SD Agents

In South Dakota, diabetes coverage became a mandated benefit for the Good Sense Plan on July 1. A special letter will be sent to affected Agents notifying them of new rates. The rate card dated 4/99 can no longer be used. Any new South Dakota Good Sense Plan issues will reflect the revised rate structure.

Attn: KS Agents

In the April issue of the UA News, the form number for the recently approved 21-Pay plan brochure was incorrectly identified as KRB4/99. The form number you should be referring to is URL-CBP U4360(15).

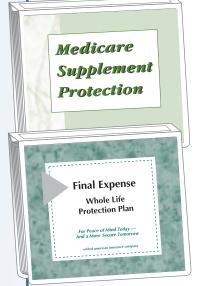
Attn: IL Agents

The 1999 edition of the Medicare Supplement Premium Comparison Guide is now available. The Guide can be accessed at www.state.il.us/ins/. For those of you not on the Internet, you can go to your local library and access it there.

Interest Rate Set

The Lifestyle Annuity new money interest rate for July is 5.25%. The new rate for August will be 5.35%. Rates will continue to be reviewed and adjusted accordingly.

UA Presentations Lead To Smoother Sales



Polish your marketing by utilizing UA's presentation books for Medicare Supplement and Final Expense. Both books provide a comprehensive look at the product as well as UA company history, ratings and advantages. These handy flip books are available to order

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