

SALES CONFERENCE

Charm the Lady of Chance

CAESARS® Style

- ❖ Cast your cares on the tables of one of the Caesar's Palace casinos.
- ❖ Enjoy a three-course dinner during a stunning magic show at Caesar's Magical Empire.
- ❖ Shop at Caesar's Forum which features more than 100 merchants with wares fit for a king.
- ❖ Walk down to New York, New York and ride the first-ever heartline roller coaster as it soars over Fire Island and around Miss Liberty.
- ❖ Watch pirates wage war with the British at Treasure Island's live sea battle.

There's no better way to celebrate the millennium than a trip to Caesar's Palace in Spring 2000. Any Agent can qualify — it just takes a little extra effort.



New Business Production Qualifications*

All 1999 Production Qualifications are based on Net Annualized Premiums (NAP).

QUALIFICATION PERIOD: December 25, 1998 through December 24, 1999

	LIFE ONLY		COMBINED / HEALTH ONLY	
	Agencies/General Agents \$150,000 NAP	Writing Agents \$75,000 NAP	Agencies/General Agents \$250,000 NAP	Writing Agents \$125,000 NAP
AUG.	\$100,000	\$50,000	\$166,667	\$83,333
SEPT.	112,500	56,250	187,500	93,750
OCT.	125,000	62,500	208,333	104,167
NOV.	137,500	68,750	229,167	114,583
DEC.	150,000	75,000	250,000	125,000

*Reduced commission, lead supported Agents and Agencies have special qualifications which will be furnished under separate cover.

Don't miss UA's premiere gala event of the new century! Check your status on pages 10-11!