

# EDITOR'S NOTES

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## ProCare Approvals

A special mailing regarding ProCare Medicare Supplement new business and renewal rate information has been mailed to General Agents in New Hampshire. If you did not receive this notice, please contact the Agent Service Center at 1-800-925-7355.

## RT10 Approvals

The RT10/GD 10 Year Renewable Term brochure featuring the revised life application with new health questions has been approved in Louisiana, Montana, Texas, Vermont, Virginia and Wisconsin. The brochures will replace your current supply of brochures effective immediately. Supplies will be available to order upon completion of printing.

## Whole Life Approvals

Vermont has approved the 400 Series Whole Life Plan SWLB SL44 with a new application. Brochures will be available to order upon completion of printing.

## Interest Rate Set

The Lifestyle Annuity new money interest rate for **October** is **5.00%**. The new rate for **November** will be **4.75%**. Rates will continue to be reviewed and adjusted accordingly.

### Main Number - Home Office:

1-972-529-5085

### UA Web Site

[www.unitedamerican.com](http://www.unitedamerican.com)

### Agent Service Center:

1-800-925-7355

### Supply Order Information:

1-800-285-3676 or  
Fax: 1-405-752-9341

### E-mail:

[uaagentsupply@torchmarkcorp.com](mailto:uaagentsupply@torchmarkcorp.com)

## Stay Tuned To UA TV Leads!

Don't forget, our National Television Lead Campaign is still underway, which means there are still a great deal of prospecting opportunities for you! Our TV commercials continue to produce more Medicare-Supplement and Life leads than we have Agents to work them. Don't let this opportunity go to waste! Each qualified lead is only \$18, and when received, they're transmitted within 24 hours to the Agent. Remember, leads are provided on a first come, first served basis. Check the chart, then call 1-800-201-5299 for more information.

TV Leads are available in the states marked "X" at press time.									
AK	X	HI	X	MI	X	ND	X	UT	X
AZ		ID		MN	X	OH	X	VT	X
AR	X	IL	X	MS		OK		VA	
CA	X	IN		MO		OR		WA	X
CO		IA	X	MT		PA	X	WV	
CT	X	KS		NE	X	RI	X	WI	
DE	X	KY	X	NV		SC		WY	
DC	X	LA		NH	X	SD	X		
FL		ME		NM	X	TN			
GA		MD	X	NC		TX	X		



## Success Has Its Rewards . . .

. . . the third year eagle! This majestic statuette can be yours if you qualify for one of the top 10 spots in UA's prestigious Eagle Club. There's still time. A little extra effort in the fourth quarter can make a big difference later on.

## Underwriting Reminder

All applications for United American insurance policies must be negotiated in person by the writing Agent. Under no circumstances should applications be taken through the mail or over the telephone.