

## Get More Sales Action with the Group Market!



*Today, fewer insurance companies remain in the group Medicare-Supplement market. Many HMOs have also backed out of the Medicare market completely and those Medicare-risk HMOs that are staying have announced substantial increases in their year 2000 premiums. As the market changes, companies and unions are desperately looking for*

*alternative coverage for their retirees. Help them and yourself in the process by introducing United American's group Medicare Supplement and Retiree Health Plans.*

**UA's group plans are designed to provide employers, unions and their Medicare-eligible retirees with a common sense, economical and flexible approach everyone can live with.**

- Guarantee issue
- No waiting period
- Competitive rates
- No individual applications
- Complete freedom to select hospitals and doctors
- ACF PLUS® "Automatic" Claims Filing service
- Groups consist of as few as 10 people

**To request more information or a group proposal, contact Fred Poirier, Assistant Vice President, Special Markets at the Home Office**

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