

EDITOR'S NOTES

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ProCare Approvals

A special mailing regarding ProCare Medicare Supplement new business and renewal rate information has been mailed to General Agents in Alaska and Washington. If you did not receive this notice, please contact the Agent Service Center at 1-800-925-7355.

Interest Rate Set

The Lifestyle Annuity new money interest rate for **October** and **November** is **5.50%**. Rates will continue to be reviewed and adjusted accordingly.

Attn: Texas Agents

The ProCare Medicare Supplement issue age app/brochures do not include preprinted plan codes on the application. You will have to write in the appropriate plan code for the coverage you are selling. Plan codes can be found on the Texas ProCare rate card. Please take care to legibly write in the plan codes. Upon reprint we will include preprinted plan codes on the apps.

Main Number - Home Office:

1-972-529-5085

UA Web Site

www.unitedamerican.com

Agent Service Center:

1-800-925-7355

Supply Order Information:

1-800-285-3676 or

Fax: 1-405-752-9341

E-mail:

uaagentsupply@torchmarkcorp.com

Good Sense Plan Update

Kansas has approved the Good Sense Plan (GSP). Order your supplies today and they will be shipped upon completion of printing.

Delaware now requires mental illness coverage for the GSP. Revised rate cards are being printed and will be available to order upon completion.



The GSP is available in jurisdictions marked "X" at press time.									
AL		GA	X	MD		NC	X	TX	X
AK		HI	X	MI	X	ND		UT	X
AZ	X	ID		MN		OH		VT	
AR	X	IL	X	MS	X	OK	X	VA	
CA	X	IN		MO	X	OR		WA	
CO	X	IA		MT		PA		WV	X
CT		KS	X	NE	X	RI		WI	X
DE	X	KY		NV		SC		WY	X
DC	X	LA	X	NH		SD	X		
FL		ME		NM	X	TN	X		

Success Has Its Rewards...



...the fourth year eagle! This

majestic statuette can

be yours if you qualify

for one of the top 10 spots in

UA's prestigious Eagle

Club. There's still

time. A little extra effort in the fourth quarter can

make a big difference later on.



Join us in congratulating Gene Grimland on his recent promotion from Executive Vice President to **President of the UA General Agency Division! As we all know, this promotion is very much deserved. Well done Gene!**