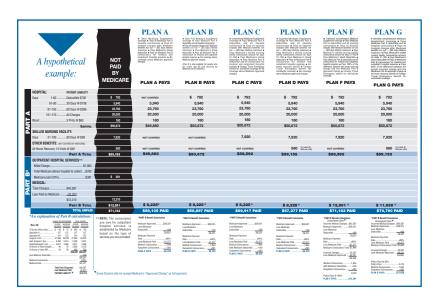
Ready to go to work for you -

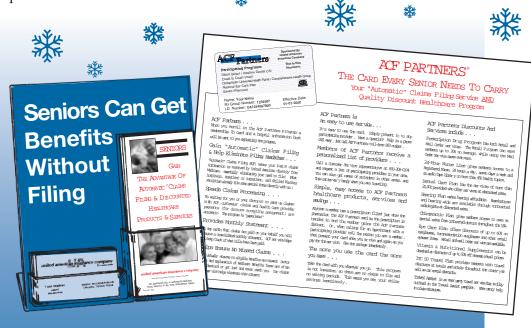
the 2001 Side-By-Side Guide & DOC 2000!

Agent training will be easier when you use the 2001 Side-By-Side Guide.

This handy FREE tool contains a coverage comparison of UA's six Med-Supp plans and a hypothetical scenario showing the remaining liability *after Medicare has paid*.

With dollar figures staring the reader in the face, it becomes very clear why no one should be without a supplement. Medicare does not pay for everything! Have your new Agents examine this helpful guide carefully to gain a better understanding of what their future clients will face. The better trained Agents are, the better advice they can offer prospects. A well-trained sales force equals more profits in this business.





COST

DOC 2000 FREE

Display Sheet
DOC-1A FREE

Plexiglass
Display Stand .. \$12

DOC 2000 is available in jurisdictions marked "X" at press time.									
AL	Х	GA	Х	MD		NM	Х	TN	Х
AK	l	HI	X	MI	1	NC	X	TX	
AK AZ	X X X	ID	Х	MN		ND	X X X X X	UT	X
AR	X	IL	X	MS	X	ОН	X	VT	X
CA	X	IN	X	MO	X	OK	X	VA	X
CO	X	IA	X	MT	1	OR	Х	WA	X
CT		KS		NE	X	PA	X	WV	X
DE		KY	X	NV	1	RI	Х	WI	
DE DC	X	LA		NH	X	RI SC	X	WY	X
FL	X	ME		NI	1	SD	X		

ACF and Partners joined together in one sizzling sales tool - DOC 2000.

Incorporate this FREE brochure into your sales presentations and make it easier for your prospects to understand what you are selling.

Use the display stands with the DOC 2000 brochure and display sheet in any location that gives you permission.

You can mail it as a lead piece wherever it is state-approved.

Great handout for Senior Seminars.