

UA's Deposit Fund Rider Let's Review!

United American's *Deposit Fund Rider (DFR)*, introduced last November, is an interest bearing account which can be attached to the RT-85 renewable term life insurance policy. Show your customers how a monthly dollar amount or lump sum deposit can grow by utilizing the *DFR* (see example below). This new rider is a great way to solidify your customer service efforts and help ensure your clients have access to a higher interest rate than what is offered on the market today. Check out the features the *DFR* has to offer:

- The interest paid on the *Deposit Fund* is guaranteed never to fall below 4%.
- A Bank draft premium payment mode is required to open the *Deposit Fund*.
- The policyholder determines an amount to be deposited into a personal, interest bearing account.
- The *DFR* amount is automatically debited at the time the RT-85 insurance premium is paid.
- Initial deposit and subsequent bank draft deposit amounts must be the same.
- Additional funds may be deposited accompanied by a completed Transaction Form.
- Policyholders can access money in the *Deposit Fund* account without charge or interest penalties.
- At the time of the policyholder's death, the account balance will be paid to the beneficiary named on the RT-85 policy.

Check your state availability chart for DFR approvals in your state!

At the end of every year, UA will provide an annual statement of the account, an IRS Form 1099, and announce the interest rate for the upcoming year (the 2003 rate is four percent).

The RT-85 at a Glance:

- Guaranteed renewable every 10 years as long as premiums are paid.
- Immediate coverage with policy issue.
- No physical exam required. Customers qualify just by answering simple "Yes/No" health questions.
- Cash benefit paid directly to the named beneficiary.
- Graded Death Benefit and Optional Living Benefit available.
- Offers a Deposit Fund Rider.
- Issue ages 18 to 85.
- Up to a \$50,000 face amount.

The RT-85 is available everywhere except New Jersey. Plans and benefits vary by state.

Deposit Fund Rider Accumulation \$1 Per Month Deposit

Years	4.00%	5.00%	6.00%	7.00%	8.00%
1	\$12.26	\$12.32	\$12.39	\$12.45	\$12.52
5	66.40	68.10	69.83	71.61	73.43
10	147.19	155.01	163.29	172.04	181.31
15	245.48	265.93	288.35	312.91	339.84
20	365.06	407.50	455.70	510.48	572.76
30	687.57	818.78	979.38	1,176.24	1,471.85
40	1,164.96	1,488.72	1,917.21	2,485.88	3,242.35

Example:

Client deposits \$50 per month into the *DFR* at a 4% annual percentage rate.

Year	1	\$50.00 x 12.26	=	\$613.00
	5	\$50.00 x 66.40	=	\$3,320.00
	10	\$50.00 x 147.19	=	\$7,359.50
	15	\$50.00 x 245.48	=	\$12,274.00
	40	\$50.00 x 1,164.96	=	\$58,248.00

After 10 years, the client will have EARNED \$1,359.50!