



# UA's New Agent Training School...

## Moving to the Head of the Class

A new Agent can often feel like a novice swimmer in the deep end of the pool. Luckily, United American has the perfect life jacket. UA's New Agent Training School is designed to equip Agents with the knowledge, techniques, and motivation necessary to be successful. Through this voluntary Training

School Agents are orientated to current health care market conditions, introduced to UA coverage solutions, and offered advice and mentoring by some of the best in the insurance industry. With our Agent Training School as their life vest, new UA recruits are ready to jump in with both feet!

### 2001 New Agent Training Schedule: June–December

Place	Dates		Reservation Deadline
Indianapolis, IN	Thursday-June 21	Friday-June 22	E-mail by <b>Friday, June 8</b>
Atlanta, GA	Thursday-July 19	Friday-July 20	E-mail by <b>Friday, July 3</b>
Las Vegas, NV	Thursday-August 9	Friday-August 10	E-mail by <b>Friday, July 27</b>
Oklahoma City, OK	Thursday-August 23	Friday-August 24	E-mail by <b>Friday, August 10</b>
Indianapolis, IN	Thursday-September 13	Friday-September 14	E-mail by <b>Friday, August 31</b>
Atlanta, GA	Thursday-September 27	Friday-September 28	E-mail by <b>Friday, September 14</b>
Las Vegas, NV	Thursday-October 11	Friday-October 12	E-mail by <b>Friday, September 28</b>
Dallas, TX	Thursday-October 25	Friday-October 26	E-mail by <b>Friday, October 12</b>
Indianapolis, IN	Thursday-November 8	Friday-November 9	E-mail by <b>Friday, October 26</b>
Atlanta, GA	Thursday-November 29	Friday-November 30	E-mail by <b>Friday, November 16</b>
Las Vegas, NV	Thursday-December 13	Friday-December 14	E-mail by <b>Friday, November 30</b>