

# EDITOR'S PAGE

VISION MAY 2001

## ProCare Approvals

A special mailing regarding ProCare Medicare Supplement rates for new business and renewal rate information has been mailed to Branch Managers in *Montana* and *West Virginia*.

Check your state(s) ProCare rate memo or with your Branch Manager for complete effective date information and cut-off dates for business written with old rates.

## Interest Rate Set

The Lifestyle Annuity new money interest rate for *June* is **5.15 percent**. Rates will continue to be reviewed and adjusted accordingly.

## Underwriting Reminder

All applications for United American insurance policies must be negotiated in person by the Writing Agent. Under no circumstances should applications be taken through the mail or over the phone.

## Holiday Notice

The Home Office will be closed **Monday, May 28, 2001**, in observance of Memorial Day. We would like to wish everyone a safe and happy holiday.

## New Dates for Dublin!

Get out your pencils. The dates of the Six Month Divisional Contest to Dublin have changed. The trip to the Emerald Isle is now scheduled for **October 4 - 9, 2001**. We hope to see you in October. Best o' the Irish luck to you!

## Privacy Notice

This is a reminder that the form U-1342N/U-1342A R-2 must be included with all new business applications for the following states: AZ, CA, GA, IL, MD, MT, NC, OR, VA, and WI. This Authorization to Obtain and Disclose Information form is divided into two parts — part U1342N stays with the insured, and U1342A R-2 accompanies the application — used with underage health and life applications. This is not a new form and is required because it explains customer's privacy options. Review all compliance sheets fully to be certain you have and are familiar with all required forms. Few things are more frustrating than finding out an otherwise good app has pended due to an oversight requiring an Agent to revisit an applicant.

## Notice for North Dakota

The ACF Partners fee for new business in North Dakota will increase to \$6.95 per person per month beginning June 1, 2001.

# UA

For over a half century, United American Insurance Company has been meeting the public's life and health needs.

We are a leader in individual life and health protection. We are totally committed to meeting customer needs through personal one-on-one Agent service and complete Home Office customer support. You can count on UA to do what it says it will do.

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# vision

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BRANCH MANAGERS

**Keep in mind the following when contacting Branch Service:**

1. Scan in the form of a WORD document what normally is mailed to your Branch Service Representative, i.e. claims, bank draft information, letters from insured, etc.
2. When returning pending application e-mail information, be sure you send it to your appointed representative. Find out who your rep is by e-mailing Branch Service.
3. When making a request to "remove draft and refund" prior drafts, indicate whether the insured is canceling the policy. This assures the policy is coded correctly.
4. When requesting Partners be removed from a policy, please remember to send the reason for removal.

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