

ProCare Approvals

A special mailing regarding ProCare Medicare Supplement rates for new business and renewal rate information has been mailed to Branch Managers in **South Dakota, Virginia, and Utah.**

Check your state(s) ProCare rate memo or with your Branch Manager for complete effective date information and cut-off dates for business written with old rates.

Good News for Utah!

Utah has approved 2001 rates for A, B, & D. The new rates are **effective July 1, 2001.** This is enough of an increase for Plan D that Utah may resume marketing this plan once again.

Interest Rate Set

The Lifestyle Annuity new money interest rate for **July** is **5.15 percent.** Rates will continue to be reviewed and adjusted accordingly.

The UA Opportunity

United American's recruiting CD-ROM is still available for Branch and Unit Managers. The CD features Company history, products, Company ratings, leads and training, commissions, and Branch Manager testimonials. The CDs are \$15 and available through the Home Office.

Medicare Guide Update

The new 2001 version of the Medicare Guide is available. Branches were sent supplies; however, if you need additional copies Branch Managers can order from the Home Office.

Important Partners Reminder

This is just a reminder that there has been a vendor change for the Partners' Vitamins and Supplements program.

Policyholders who have been members of the expanded Partners program for some time may have a handbook with an outdated phone number. All Branch Offices should verify that they have the correct information for accessing the Vitamins and Supplements program.

Attn: Oklahoma Agents

Effective immediately, **Oklahoma** has switched from a **ProCare MA 12** standard application to a state special application. Branch Managers can contact the Home Office to update their supply inventories.



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