

Companies That Left the Med-Supp Market

In 1999, 274 COMPANIES collected individual premiums on Med-Supp policies written prior to 1997. Of these, 92 COMPANIES did not collect any 1999 premiums on policies issued subsequent to 1996.

92 Companies that issued Medicare Supplement policies before 1997 that no longer issued individual Med-Supp plans in 1997-1999.

Company Name	Direct Premium Earned	Direct Claims Incurred	Loss Inc to Prem Earned %	Company Name	Direct Premium Earned	Direct Claims Incurred	Loss Inc to Prem Earned %
A....	384,093	253,458	66.0	H....	233,520	96,781	41.4
A....	901,606	995	0.1	H....	69,002	54,510	79.0
A....	396,663	380,176	95.8	I....	7,782,287	6,477,582	83.2
A....	95,426	181,257	189.9	I....	4,103	1,822	44.4
A....	410	-1,948	-475.1	I....	23,238	17,925	77.1
A....	2,383,062	1,898,320	79.7	I....	73,407	97,407	132.7
A....	657,607	362,936	55.2	I....	92,629	200,235	216.2
A....	1,378,010	902,878	65.5	L....	1,695	1,354	79.9
A....	961,437	759,264	79.0	L....	369,927	261,614	70.7
A....	6,868	5,835	85.0	L....	785,030	928,824	118.3
A....	35,404	8,788	24.8	L....	2,647,594	2,560,825	96.7
A....	2,030,126	1,440,357	70.9	M....	4,607	3,577	77.6
B....	70,271,367	51,176,689	72.8	M....	236,700	265,274	112.1
B....	203,820,210	150,031,725	73.6	M....	55,304,000	43,330,000	78.3
C....	36,660	24,320	66.3	M....	186,689	177,563	95.1
C....	76,272,148	56,948,322	74.7	N....	164,443	268,276	163.1
C....	8,239	8,045	97.6	N....	7,404,458	5,146,843	69.5
C....	205,568	221,558	107.8	N....	127,673	128,615	100.7
C....	3,908,732	2,885,633	73.8	N....	448,809	412,885	92.0
C....	7,439	6,659	89.5	O....	43,539	84,093	193.1
C....	3,764,755	2,931,729	77.9	O....	4,051	7,893	194.8
C....	81,708	110,129	134.8	O....	494,470	538,341	108.9
C....	181,718	123,435	67.9	O....	5,278	5,594	106.0
C....	211,230	243,062	115.1	P....	257,951	233,306	90.4
C....	4,906,153	3,022,188	61.6	P....	4,051	7,893	194.8
C....	241,314	301,740	125.0	P....	45,901	37,180	81.0
C....	3,662	2,093	57.2	P....	151,240	213,761	141.3
C....	92,863	67,286	72.5	P....	113,876	155,172	136.3
C....	37,025	35,468	95.8	P....	616,841	172,414	28.0
C....	531,342	254,802	48.0	P....	238,919	210,578	88.1
E....	8,604	9,703	112.8	R....	5,114	4,488	87.8
F....	3,730	0 0.0		S....	2,052,695	1,885,573	91.9
F....	1,537	1,608	104.6	S....	161,726	149,500	92.4
F....	56,989	64,815	113.7	S....	110,313,713	81,437,383	73.8
G....	18,836	21,254	112.8	S....	85,254	99,535	116.8
G....	591,349	608,888	103.0	T....	1,794	476	26.5
G....	3,915	4,902	125.2	U....	629,261	607,713	96.6
G....	97,888	193,862	198.0	U....	839,945	544,222	64.8
G....	500	279	55.8	U....	569,833	344,940	60.5
G....	259,898	353,418	136.0	U....	664,331	583,281	87.8
H....	25,331	12,656	50.0	U....	823,955	796,860	96.7
H....	2,263,987	1,924,561	85.0	U....	147,744	188,969	80.5
H....	1,285,369	1,085,600	84.5	U....	1,669,366	1,218,008	73.0
H	16,320,031	14,832,826	90.9	V....	10,923	21,811	199.7
H....	2,765	1,185	42.9	W....	4,083	7,470	183.0
H....	1,691	3,343	197.7	W....	75,345	226,360	300.4

Total claims loss ratio of 75.1%

Collectively the companies that formerly issued individual Medicare Supplement policies prior to 1997 had a claims loss ratio of 75.1%, per NAIC reports. The group of companies that issued individual Med-Sups between 1997-1999 had an average loss ratio of 78.8%.

UA's loss ratio on this same list was 66.2%.