

# EDITOR'S PAGE

VISION SEPTEMBER 2001

## ProCare Approvals

A special mailing regarding ProCare Medicare Supplement rates for new business and renewal rate information has been mailed to Branch Managers in *Colorado, Connecticut, Pennsylvania, and Tennessee.*

Check your state(s) ProCare rate memo or with your Branch Manager for complete effective date information and cut-off dates for business written with old rates.

## Interest Rate Set

The **Lifestyle Annuity** new money interest rate for *October* is **4.75 percent**. Rates will continue to be reviewed and adjusted accordingly. The **Flexible Premium Annuity (UA FPA8)** interest rates are **available at UA OnLine.**

## How To Find An Interest Rate

The **Lifestyle Annuity** interest rate for the upcoming month is printed in every edition of *Vision* magazine on the Editor's page. However, the **Flexible Premium Annuity (FPA8)** rate will be available through UA Online exclusively due to the fact that the rate is not able to be determined until the last day of each month.

## Globe Life Celebrates Fiftieth Anniversary



## Paul Harvey Fourth Quarter Schedule

Paul Harvey will be promoting United American again this Fall. Please check your Network Report to locate the nearest major city and the local radio station which airs the Paul Harvey show.

DAY	DATE	TIME	
Thurs.	10/04	08:30	AM
Wed.	10/10	12:06	PM
Tues.	10/16	12:06	PM
Sat.	10/27	03:06	PM
Thurs.	11/01	03:06	PM
Mon.	11/05	12:06	PM
Sat.	11/17	12:06	PM
Wed.	11/21	08:30	AM
Tues.	11/27	12:06	PM
Mon.	12/03	12:06	PM
Tues.	12/11	12:06	PM
Tues.	12/18	12:06	PM
Sat.	12/29	03:06	PM

## Branch Service Update

Branch Service and Underwriting are working together to notify you in a timely manner of pending applications. When an application pends, the underwriter will e-mail Branch Service who will in turn contact the appropriate Branch. When the Branch Office receives this notice, it should immediately be given to the Agent for follow-up. If a form is missing, it should be scanned back into Branch Service for prompt attention. All remaining information, other than medical records, sent back to the Home Office on a pending application should be sent to the attention of Nichole Noble.

## Convention 2002: Bahama Magic!

**N**ext year's convention is scheduled to set sail for the Islands of the Bahamas! Did you know The Bahamas is a country composed of 700 different islands? With so many islands, there is bound to be something for everyone to enjoy. The Bahamas is home to the third largest barrier reef in the world and boasts miles of soft, white beaches. The

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## vision

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