

## Stake Your Claim On Available Leads!

There are several areas where United American leads — from both direct mail and television — have gone unclaimed. SCFs in certain areas (listed below) are without Branches, so these leads and the areas are up for grabs! Unit Managers interested in Branches for these untapped prospect sources should ask their Branch Manager and have them contact their Director of Agencies, Field Vice President or Andy King.

State	Available SCFs	Mthly Med-Supp TV Leads	Mthly Med-Supp Direct Mail	Mthly Life Direct Mail	Mthly Total
<b>New York</b> (Avaliable through First UA)	100-116, 118-129 132-149	2,537	4,106	2,936	9,579
Texas	752-753, 768-779 786-789	781	422	3,085	4,288
Connecticut	060-069	684	1,105	722	2,511
Washington	980-982, 984	359	1,316	703	2,378
Minnesota	550-551, 553-554 559-563	345	774	1,066	2,185
California	945-951	355	791	884	2,030
Michigan	489-490, 493-495 498-499	116	314	1,344	1,774
Florida	322, 328, 331, 337 339, 344, 347	688	697	381	1,766
Pennsylvania	190-191	356	495	676	1,527
Colorado	800-804	221	344	303	868
Rhode Island	028-029	113	219	244	576
Illinois	609, 613, 618, 619 623, 625, 627	82	228	260	570
New Hampshire	033-037	120	133	95	348

Note: The SCF availability and number of leads available are subject to change without notice.