

Savings with UA Partners® . . . Priceless!

UA Partners is a winning sales option for Agents all across the country. These Agents' Seniors really see the value and so do they! Here's what some of the folks in Atlanta and Albuquerque have to say about its indisputable value to them and their customers:

Autry Freeman
Branch Manager
Atlanta

"UA Partners is included in about 90% of all applications written through Atlanta. We always stress to Seniors the importance of any and all savings we can create for them. Our recent access to the Advance PCS website is saving customers more on prescription drugs than ever. I had a couple who were paying over \$700 monthly for their combined 11 prescriptions. After evaluating their needs through the website, and utilizing generics and Partners mail order, they were able to purchase all their medications for \$389 monthly, for an annual savings of \$3,700."

Terry McAfee
Associate
Branch Manager
Atlanta

"Virtually every Senior I have sold a Medicare Supplement to over the years opts to also purchase UA Partners. It is really a 'no brainer.' There are three specific areas Partners is rewarding to my customers: 'Automatic' Claims Filing, prescription drugs and eyeglasses. When I was promoted, I took calls from policyholders concerned over outstanding claims. When I pulled the file, it was always someone who did not have Partners. I had a customer who'd been paying \$300 monthly for her medications at the local pharmacy. After purchasing Partners, the same pharmacy sold her the same medications for \$242. (She referred me to three or four of her friends.) When a customer's eye doctor doesn't participate in the program, I suggest they stay with their doctor if they're happy and get the eyeglass prescription filled by someone who does participate. It's a win/win situation for the client. They keep their own doctor, but still get the savings provided through the UA Partners Program."

David Freeman
Agent
Atlanta

"I always include the UA Partners program in my Medicare Supplement presentations because the cost is very small compared to the savings, especially the savings of time and worry associated with 'Automatic' Claims Filing."

Matt Freeman
Agent
Atlanta

"I stress the value of 'Automatic' Claims Filing. I emphasize their ability to save the most through home delivery for prescriptions, and the value of having the discount Partners card as an alternative if they are unable to wait for a mail order prescription."

Patty Everette
Agent
Atlanta

"The UA Partners Program is an integral part of my sale for any United American Medicare Supplement policy. If we did not present this program as an option to every Med-Supp customer we sell, it would be a disservice to our customers, and we would be giving our competitors an advantage. Most Seniors can figure out that an F plan is an F plan, regardless from whom they buy it. However, we show them we can enhance that F plan or a basic plan with outstanding services at an unparalleled value such as those found in UA Partners. What a great product we have to 'button up' our Medicare Supplement persistency! I hope we keep UA Partners around for a long time."

Alan Spafford
Branch Manager
Albuquerque

"UA Partners is an integral part of everything we do in Med-Supp customer satisfaction in Albuquerque. We don't oversell it, but sell it for exactly what it is – a wonderful savings vehicle for our Seniors. UA Partners works really well and separates us from the competition."

JoAnn Spafford
Unit Manager
Albuquerque

"I worked with a couple in which the wife had had a stroke and was not eligible for a Medicare Supplement, and the husband was insured with another carrier. Between the wife, husband and their daughter, they spent \$8,000 yearly on prescriptions and insurance premiums. Switching the husband to United American and getting them to buy UA Partners as an option, I was able to save them \$3,200 annually. They were in tears."